

Subject: Invitation to the Second Part of the FSA Business Plan Presentation

Dear Business Representatives,

We would like to thank you once again for submitting your business proposal as part of the FSA Business Plan Competition. After a thorough review of your pitch video and the supporting information, we are pleased to invite you to the second round of the competition, which will take place at our headquarters in Spielberg, Austria, on July 28th.

Your concept has demonstrated remarkable potential. To deepen our understanding of your business idea from a financial perspective, we kindly ask you to prepare a focused presentation on key financial figures, especially:

- Break-even: demonstrate a break-even point, key assumptions behind it, and interpretation what it means for your business and investors.
- Return on investment: explain how you calculate the expected return on investment and what the results mean from an investor perspective.

A well-founded financial breakdown will enable us to assess the investment opportunity with greater clarity and better understand any associated risks.

In addition, we would like you to address the opportunities and challenges that the use of artificial intelligence may present for your business model. Please provide a broad perspective on how AI could create value and competitive advantages, while also considering potential financial and operational risks associated with its implementation.

We look forward to welcoming you in person on July 28th and are excited to hear more about your business vision.

Should you have any questions in the meantime, please don't hesitate to contact us.

Best regards,

Formula Student Austria